CREATING A SUCCESSFUL MWBE ATMOSPHERE

SECTION 23. MINORITY AND WOMEN BUSINESS ENTERPRISE (MWBE).

Spartanburg Sanitary Sewer District [Spartanburg Water System] shall create an atmosphere whereby MWBE contractors and suppliers are given an opportunity to provide goods and services to Spartanburg Sanitary Sewer District [Spartanburg Water System].
KEY ASPECTS FOR SUCCESSFUL MWBE ATMOSPHERE

Creating the MWBE Environment

Community

Leadership

Program Tracking

Encouraging Participation
### The BOTTOM LINE

#### 2013:

<table>
<thead>
<tr>
<th>TOTAL SOLICITATIONS</th>
<th>PURCHASE ORDERS ISSUED</th>
<th>TOTAL SPEND</th>
</tr>
</thead>
<tbody>
<tr>
<td>182</td>
<td>137</td>
<td>$1,425,987.23</td>
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#### 2014:

<table>
<thead>
<tr>
<th>TOTAL SOLICITATIONS</th>
<th>PURCHASE ORDERS ISSUED</th>
<th>TOTAL SPEND</th>
</tr>
</thead>
<tbody>
<tr>
<td>318</td>
<td>240</td>
<td>$1,542,686.13</td>
</tr>
</tbody>
</table>

A 70% increase in solicitations, a 75% increase in purchase orders issued and an 8% increase in spend, while sustaining the over 500% increase in last years spending.
Community

- Presenting Sponsor for the Minority Enterprise Dinner
- Sponsorship Role for the Whitney M. Young Jr. Humanitarian Spartanburg Gala
- Presenting Sponsor of the Women in Business Conference and Luncheon
- Sponsoring Annual Minority Business Enterprise Summit
Community

- Participation in the BMW Matchmaker Event. An upstate event drawing over 400 people.
Encouraging Participation

- Purchasing link was added to the company website providing the MWBE statement, and giving notice of all bid opportunities
- Improved Bid Documents
Leadership

• Sue Schneider is actively serving on the Executive Board of The Upstate Urban League

• Clyde Staggs is a member of the Spartanburg Chamber’s Diversity Committee

• Michael Clardy is a member of the committee that plans and promotes the MBE Summit
Program Tracking

• Budget Managers receive quarterly and annual snapshots of MBWE vendor activity

• To ensure success, tracking reports detail MWBE vendors utilized by SWS/SSSD contractors
Encouraging Participation

- Sponsorship Support of the Heritage Parade, MLK Celebration, Urban League of the Upstate, the Women in Business Luncheon, the Spartanburg Chamber Minority Enterprise Development Dinner, and the City of Spartanburg Fair Housing Event, and Advertising in the Black Pages

A GREAT PLACE TO WORK...
We seek great people who want challenging careers in the water and waste-water industry. We offer competitive wages and benefits, and an opportunity to make a real difference in your community and environment.

If your experience and/or education is in any of the following fields, we may have a place for you:
- Human Resources
- Accounting
- Customer Service
- Secretarial
- Computer Science
- Electrical Maintenance
- Mechanical Maintenance
- Auto Mechanics
- Laboratory Technology
- Construction
- Chemistry
- Biology
- Environmental Sciences
- Data Entry
- Wastewater Treatment
- Water Plant Operation
- Civil Engineering
- Management
- Motor Equipment Operation
- Maintenance

If you are interested in employment with our organization, visit our website at www.spartanburgwater.org.

Are you a minority business owner?
Spartanburg Water would like to hear from you; please contact Michael Clardy, Purchasing/Inventory Control Manager. He can be reached during business hours at (864)585-9436 or email him at mclardy@spartanburgwater.org.